



DECEMBER 4-8

2023 Annual Conference Call for Sponsors and Exhibitors

Join us as a sponsor/exhibitor at our Annual Local Government Conference, December 4-8, 2023, at the Dena'ina Center in Anchorage. Our annual conference is the premier meeting for municipal officials. More than 1,000 municipal officials attend over the course of the week.

Additionally, AML Affiliate Groups will hold their annual meetings during this week, including; Alaska Conference of Mayors, Alaska Municipal Management Association, Alaska Association of Municipal Clerks, Alaska Government Finance Officers Association and the Alaska Municipal Attorneys Association.

By sponsoring the Annual Conference, you are making an active choice to support Alaska's local governments – the government closest to Alaskans. Your sponsorship ensures that your company or organization will be highlighted over the course of the week and beyond, while simultaneously providing you with targeted and unique business development opportunities.

Who attends the AML Annual Local Government Conference?

- Mayors
- Municipal Managers and Administrators
- Municipal Clerks
- Municipal Finance Officers
- City Council Members
- Assembly Members
- State Officials
- Business leaders

What makes AML different?

- AML is at the forefront of planning and technical assistance for federal infrastructure investment.
- AML advocates for local governments at the State and Federal level.
- AML's 165 member cities and boroughs collectively represent \$2.9 billion in revenue and purchasing power.
- Extended visibility to over 1,000 elected officials and municipal leaders.

Why does this unique conference matter to you?

- No other organization hosts an event that brings together this many municipal decision-makers from every corner of the state to one place, at one time.
- AML has direct connections to Alaska's local governments, and is at the intersection of state and local development activities.
- Expand your business development strategies by networking and promoting your services to an influential, targeted group of decision makers.

While our members represent diverse communities with varying needs and issues, we know that Alaska is stronger when we work together. We invite you to partner with us as we work to strengthen Alaska's local governments through enhanced training, strategy and advocacy.

Thank you in advance for your time and consideration, and we look forward to working with you and your organization to determine the right sponsorship level for you.

Nils Andreassen
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Sponsorship Benefits

 ALASKA MUNICIPAL LEAGUE	SPONSORSHIP BENEFITS BY LEVEL OF PARTICIPATION					
	DENALI \$10,000	ELIAS \$7,500	FORAKER \$5,000	NORTHSTAR \$3,500	PARTNER \$2,000	SUPPORTER \$1,000
5 minutes at podium during plenary session	✓					
Logo on conference home page	✓					
Sponsor provided, promotional item given away at AML registration desk	✓	✓				
Advertisement in the AML Annual Conference Program	Full Page	Half Page				
Advertisement in the Municipal Officials Directory	Full Page	Half Page	Half Page	50% Discount		
One year AML Associates Membership	✓	✓	✓	✓		
Exhibitor Booth at AML Annual Conference	✓	✓	✓	Member Rate		
Complimentary Conference Registrations (\$400 value)	4	3	2	1		
Recognition in conference attendee communication	✓	✓	✓			
List of AML Annual Conference Attendees	✓	✓	✓			
A link to your website posted on the AML website	✓	✓	✓	✓	✓	
Display of corporate logo on foam core sign at conference	✓	✓	✓	✓	✓	Name Listed
Logo in the AML Annual Conference Program	✓	✓	✓	✓	Name Listed	Name Listed
Copy of Municipal Officials Directory	✓	✓	✓	✓	✓	✓
Verbal recognition of sponsorship	✓	✓	✓	✓	✓	✓



Additional Sponsorship Opportunities

Awards Luncheon (1 available) \$7,500

The annual awards luncheon is a highlight of the annual conference. Each year, awards are given to four exceptional local government officials. Your sponsorship includes three minutes to address attendees, introducing the speaker for the program, company signage displayed during the awards program, and recognition in the conference program.

Community Block Party (1 available) \$5,000

The Community Block Party is an opportunity for communities to showcase all the good things going on. A hosted bar and appetizers, music, and silent auction make this a memorable evening. As the sponsor, your logo will be displayed during the event and you will have the chance to speak to participants.

Trivia Night (1 available) \$5,000

Find out who knows the most about Alaska, and all things local government! Started in 2020, the Annual Trivia Night has become one of the most popular and exciting events at the conference! Your organization will be recognized in the conference program and will get the opportunity to "host" one of the trivia categories!

Newly Elected Officials Networking Reception (1 available) \$5,000

The annual NEO reception is the perfect chance for your organization to spend time with Alaska's newest municipal leaders. This level includes the opportunity to speak for three minutes at the reception, company logo displayed at the reception, and recognition in the conference program.

Lanyard Sponsor (1 available) \$3,500

Co-brand lanyards for the Annual Conference. Conference participants will wear lanyards featuring your company name or logo and the AML logo for the duration of the conference. (Must be confirmed prior to October 1.)

Coffee Breaks (6 available) \$1,000

Conferences run on coffee! Your company name and logo will be featured during the designated break, and recognized in the conference program.

Travel Scholarship \$500 per person

Each year, AML awards travel scholarships to help defray the costs of attending the Annual Conference for rural members. Directly impact municipal leaders in your region by providing funding for attendee travel and accommodations.

Silent Auction Item

The Alaska Conference of Mayors will host a silent auction during the Community Block Party. Proceeds from the silent auction will go to the ACoM Scholarship Fund, enabling rural Mayors to attend the meeting. Donate an item or experience from your organization to raise funds for these essential scholarships.

Sponsors will be recognized at corresponding levels on previous page

Sponsorship and Exhibitor Application

(PLEASE PRINT OR TYPE)

Company/Organization _____

(Please print exactly as name should appear in the program and on signage.)

Contact Name _____ Title _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail Address _____

(All additional information will be e-mailed to this address.)

Sponsorship Level

- | | | |
|--|---|--|
| <input type="checkbox"/> Denali - \$10,000 | <input type="checkbox"/> Foraker - \$5,000 | <input type="checkbox"/> Partner - \$2,000 |
| <input type="checkbox"/> Elias - \$7,500 | <input type="checkbox"/> North Star - \$3,500 | <input type="checkbox"/> Supporter - \$1,000 |

Additional Sponsorship Opportunities

- | | | |
|---|--|---|
| <input type="checkbox"/> Awards Luncheon - \$7,500 | <input type="checkbox"/> Trivia Night - \$5,000 | <input type="checkbox"/> Travel Scholarship - \$500 |
| <input type="checkbox"/> Community Block Party - \$5,000 | <input type="checkbox"/> Lanyard Sponsor - \$3,500 | <input type="checkbox"/> Silent Auction Item |
| <input type="checkbox"/> NEO Networking Reception - \$5,000 | <input type="checkbox"/> Coffee Breaks - \$1,000 | _____ |

Exhibitor Options

- ☐ Monday – Tuesday: Infrastructure and Development, AML Affiliate Meetings
○ Member - \$450 ○ Government/Non-Profit - \$350 ○ Non-Member - \$550
- ☐ Wednesday – Friday: AML Annual Conference
○ Member - \$600 ○ Government/Non-Profit - \$750 ○ Non-Member - \$925
- ☐ Monday – Friday: Maximum exposure and best value!
○ Member - \$800 ○ Government/Non-Profit - \$950 ○ Non-Member - \$1125
- ☐ Exhibitor Booth is included in my sponsorship level (\$5,000 and up)
- ☐ Additional representative - \$100
- ☐ Late Registration (after 11/10/23 – space permitting) - \$100

Each booth includes:

- Registration for 1 representative
- Electricity
- Internet Access
- 6' table & 2 chairs

Total \$ _____ Amount Enclosed \$ _____

Method of Payment: ☐ Check (payable to Alaska Municipal League) ☐ Invoice Me
☐ Credit Card (pay online at amlannual.org)

Completed forms should be emailed to sarahk@akml.org or mailed to the AML office.

Cancellation Policy: Cancellations or changes must be made in writing and received by email no later than Friday, November 10, 2023. No refunds will be made for “no-shows” or cancellations after this date. AML cannot be responsible for cancellations due to weather. If you have any questions, contact Sarah King at sarahk@akml.org.